

CHARACTERISTICS OF FIVE SMALL PURCHASE ACTIVITIES

	<u>Westinghouse</u>	<u>GSFC</u>	<u>DSS-W</u>	<u>Agency</u>	<u>State</u>	<u>Comments</u>
Approx. Annual Vol.	104,000	18,600	34,000	18,600	6,000	Buy's
No. of Buyers	30	10	19	17	6	Mgr. not included
Av. Buy's/Buyer/Day	14	8	7	4.4	4	Approximate
Through-put (days)	14	20	20	23	15	Estimated
Time Available to Buy	95%	80%	90%	75%	90%	Estimated
Grade Range of Buyers	(GS 05-12)	GS 04-07	GS 04-11	GS 07-13	GS 06-11	Westinghouse \$ equivalents
Av. Grade of Buyers		GS 06	GS 07	GS 10	GS 11 ¹	
Single Item Req'n.	No	No	No	No	No	
Req'n. Pre-buyer Processed	Yes	No	No	Yes	No	
Follow-up by Buyers	Occasional	Occasional	Occasional	Yes	Yes	
Separate Expedite Section	Yes	Yes	Yes	Yes ²	No	
Buying Done By Phone	Yes	Yes	Yes	Yes	Yes	To extent possible

Footnotes

¹One trainee is GS-06; buyers are GS-11.

²CCDB follows-up only to point where contact is required with vendors. Buyers take over from that point.

Approved For Release 2001/09/04 : CIA-RDP85-00988R000400010072-9

	<u>Westinghouse</u>	<u>GSFC</u>	<u>DSS-W</u>	<u>Agency</u>	<u>State</u>	<u>Comments</u>
Buyers Commodity-oriented	Yes	No	Yes	Yes	Yes	
P.O.'s Typed by Buyers	No	Yes	No	No	No	
Daily Production Report for Each Buyer	No	Yes	No	No	No	
Buy's From BPA's	Some	40%	Some	10%	Some	
Average Backlog		1 wk.	2 wks.	4-5 wks.	2-3 wks.	

Approved For Release 2001/09/04 : CIA-RDP85-00988R000400010072-9